

## Key Managerial Personnel & Senior Management

### Key Managerial Personnel

**Rajeev Samant** is the Managing Director, Chief Executive Officer and the Promoter of our Company. He holds a bachelor's degree in economics and a master's degree in science (industrial engineering) from Stanford University, United States of America. He is the founder of our Company. He has previously worked with Oracle Corporation.

**Abhishek Kapoor** is the Chief Financial Officer of the Company. He is a seasoned finance leader with more than two decades of experience in building and leading teams. He has rich experience working in FMCG, Media, and Auto space and has demonstrated his capabilities in diverse areas, including Profit and Loss (P&L), Mergers and Acquisitions (M&A), Financial Planning, Business and Financial Performance Monitoring, Financial Accounting, Controlling, Costing & Budgeting, Funds Management, Taxation, and Liasoning with Government Authorities and Banks etc. Abhishek's journey has taken him through esteemed organizations, including Godrej Consumer Products, Pepsi Co., JK Tyres, and HT Media, in multiple geographies. Abhishek joins us from Wagh Bakri Tea Group (Gujarat Tea Processors and Packers Limited), where he holds the esteemed position of Chief Financial Officer (CFO). Under his strategic financial guidance, the company has achieved notable milestones and solidified its position in the market.

**Shalaka Koparkar** is the Company Secretary and Compliance Officer of the Company. She is a qualified Company Secretary from ICSI and has completed LLB from the University of Mumbai. Shalaka has previously worked with Tata Consultancy Services, wherein she was part of the CS Office and was leading investor relations and compliance team. In her previous tenure with Larsen & Toubro Limited she was part of Mergers & Acquisition team, instrumental in SEBI Prohibition of Insider Trading Regulation compliances and monitoring and Compliance functions of group subsidiaries.

### Senior Management

**Gorakh Gaikwad** is the Chief Operating Officer and Chief Wine Maker of our Company. He has been with Sula since September 2008 in various capacities. He holds a bachelor's degree in chemistry from University of Pune and a post graduate diploma in Industrial Fermentation and Alcohol technology from VSI. He has previously worked with different wineries in various capacities. He played a key role in establishing our winery in Karnataka from scratch. His passion and expertise have contributed significantly to the success and growth of the Company in the wine industry.

**Neeraj Sharma** is the Senior Vice President – Sales of our Company. He has been working with our Company since April 15, 2019, in various capacities. He holds a bachelor's degree of technology in dairy technology from National Dairy Research Institute, Karnal and a post-graduate diploma in management (agriculture) from the Indian Institute of Management, Ahmedabad. He has previously worked with Jagatjit Industries Limited, William Grant and Sons India Private Limited, Diageo India Private Limited and the Times of India Group in various capacities.

**Monit Ravindra Dhavale** is the Senior Vice President – Hospitality Business of our Company. He has been working with our Company since April 27, 2009, in various capacities. He holds a bachelor's degree of technology in home science from Nagpur University and master of personnel management from Savitribhai Phule Pune University (earlier known as University of Pune). He has also successfully completed a course in bar and beverage management from the Educational Institute of the American Hotel and Lodging Association and was also awarded the WSET Level 1 Award in Wines (QCF) by the Wines and Spirit Education Trust Limited. He has previously worked with the Mahatma Gandhi Vidyamandir's Institute of Hotel Management and Catering Technology in various capacities.

**Sanjeev Shivaji Paithankar** is the Senior Vice President - Public Affairs of our Company. Sanjeev has been with Sula since October 2013. He has over 30 years of strong experience in procurement, production and public affairs. He holds a B.Sc. and a postgraduate diploma in production from Pune University.

**Harish Acharekar** is the Associate Vice President – Global Brand Ambassador & Head of Experiential Marketing of our Company. Harish is a seasoned marketing professional with over 16 years of experience in the Alco-Bev industry. Harish served as a Brand Ambassador of Bacardi prior to joining Sula. Harish has expertise in Food and Beverages, Customer Marketing, Sales, and Brand Ambassador roles. He has a career spanning various leadership roles across his career and worked with prestigious brands such as Four Seasons, Food Matters, and Brindco. A Certified Sommelier from the renowned Court of Master Sommeliers and a WSET Level 3-certified expert in Wines & Spirits.