

Key Managerial Personnel & Senior Management

Key Managerial Personnel

Rajeev Samant is the Managing Director, Chief Executive Officer and the Promoter of our Company. He holds a bachelor's degree in economics and a master's degree in science (industrial engineering) from Stanford University, United States of America. He is the founder of our Company. He has previously worked with Oracle Corporation.

Abhishek Kapoor is the Chief Financial Officer of the Company. He is a seasoned finance leader with more than two decades of experience in building and leading teams. He has rich experience working in FMCG, Media, and Auto space and has demonstrated his capabilities in diverse areas, including Profit and Loss (P&L), Mergers and Acquisitions (M&A), Financial Planning, Business and Financial Performance Monitoring, Financial Accounting, Controlling, Costing & Budgeting, Funds Management, Taxation, and Liasoning with Government Authorities and Banks etc. Abhishek's journey has taken him through esteemed organizations, including Godrej Consumer Products, Pepsi Co., JK Tyres, and HT Media, in multiple geographies. Abhishek joins us from Wagh Bakri Tea Group (Gujarat Tea Processors and Packers Limited), where he holds the esteemed position of Chief Financial Officer (CFO). Under his strategic financial guidance, the company has achieved notable milestones and solidified its position in the market.

Senior Management

Gorakh Gaikwad is the Chief Operating Officer and Chief Wine Maker of our Company. He has been with Sula since September 2008 in various capacities. He holds a bachelor's degree in chemistry from University of Pune and a post graduate diploma in Industrial Fermentation and Alcohol technology from VSI. He has previously worked with different wineries in various capacities. He played a key role in establishing our winery in Karnataka from scratch. His passion and expertise have contributed significantly to the success and growth of the Company in the wine industry.

Neeraj Sharma is the Senior Vice President – Sales of our Company. He has been working with our Company since April 15, 2019, in various capacities. He holds a bachelor's degree of technology in dairy technology from National Dairy Research Institute, Karnal and a post-graduate diploma in management (agriculture) from the Indian Institute of Management, Ahmedabad. He has previously worked with Jagatjit Industries Limited, William Grant and Sons India Private Limited, Diageo India Private Limited and the Times of India Group in various capacities.

Monit Ravindra Dhavale is the Senior Vice President – Hospitality Business of our Company. He has been working with our Company since April 27, 2009, in various capacities. He holds a bachelor's degree of technology in home science from Nagpur University and master of personnel management from Savitribhai Phule Pune University (earlier known as University of Pune). He has also successfully completed a course in bar and beverage management from the Educational Institute of the American Hotel and Lodging Association and was also awarded the WSET Level 1 Award in Wines (QCF) by the Wines and Spirit Education Trust Limited. He has previously worked with the Mahatma Gandhi Vidyamandir's Institute of Hotel Management and Catering Technology in various capacities.

Sanjeev Shivaji Paithankar is the Senior Vice President - Public Affairs of our Company. Sanjeev has been with Sula since October 2013. He has over 30 years of strong experience in procurement, production and public affairs. He holds a B.Sc. and a postgraduate diploma in production from Pune University.

Sahil Misra is the Global Brand Ambassador & Head of Exports of the Company. He is jury member for the Young Sommeliers Olympiad & WSET Level 3. He serves on global tasting panels including Sommelier India Wine Magazine and the World's Best Vineyards Awards, with leadership roles across Indri Single Malt Whiskey, Kamet Single Malt Whiskey, The Oberoi Hotels, Jin Jiji, Indulge and Indulge India.